



meridian

The Mates Rates Pack

If you're a member of Farmlands, you're eligible for *The Mates Rates Pack*.

As a key user of electricity, you want to make sure you're getting the best possible deal on your power supply.



You will enjoy an increased prompt payment discount and access to our dedicated Agribusiness team, who will work with you to help find ways of reducing your electricity overheads. You have the choice of our Variable rates or a Fixed Term Plan. Our Fixed Term Plans allow you to lock in the rates for your electricity supply for a specified term.

WHAT'S IN THE PACK?

- **Prompt payment discount**
In agreement with Farmlands a special discount of 15% will apply until 31 July 2011, which will revert to 12% after this date.
- **Variable or Fixed Term Plan**
Our Fixed Term Plan lets you lock in your electricity rate for a specified term – great if you require longer term financial planning. A variable rate option is also available.

YOUR QUESTIONS ANSWERED

IS THIS THE BEST PACKAGE FOR MY BUSINESS?

If you are a member of Farmlands this will be the package for you. For further information, please contact our Agribusiness Team on **0800 496 777**.

WHAT IS THE DURATION OF THE MATES RATES PACK?

There is no set duration. As long as you remain a Meridian customer and member of Farmlands, Meridian still offers the package, you can choose *The Mates Rates Pack*.

DO I RECEIVE A PROMPT PAYMENT DISCOUNT WITH THE MATES RATES PACK?

Yes – as a member of Farmlands you'll receive a 15% prompt payment discount until 31 July 2011. After that, it will revert back to *The Mates Rates Pack* prompt payment discount of 12% (our standard PPD is 10%).

WILL MERIDIAN SEND ME A MONTHLY INVOICE?

Farmlands will invoice you for your electricity usage and applicable charges.

WHAT IF I AM NO LONGER A MEMBER OF FARMLANDS?

You will no longer be eligible for *The Mates Rates Pack* and the associated benefits. You will revert to our standard prompt payment discount of 10% and our Agribusiness Team will contact you to discuss other package options.

WHAT HAPPENS IF I MOVE LOCATION?

As long as you remain a Meridian customer and a member of Farmlands you are eligible for *The Mates Rates Pack*, at your new location.

WHAT IF I HAVE MORE THAN ONE SITE?

The Mates Rates Pack will apply to all sites under the same customer account.

WHAT HAPPENS WHEN MY MATES RATES PACK ENDS OR IS NOT AVAILABLE OR CHANGES?

Meridian will communicate the available options to you a minimum of 30 days in advance of any change.

ARE THERE FEES OR ADDITIONAL ONGOING COSTS WITH THE MATES RATES PACK?

There are no fees for signing up or switching over to *The Mates Rates Pack*.

WHAT IS THE DURATION OF A FIXED TERM PLAN?

Usually two or three years. Please contact us on **0800 496 777** for details of our current offers.

IS IT POSSIBLE FOR FIXED RATES TO CHANGE THROUGHOUT THE DURATION OF THE PLAN?

The rate you fix for your electricity will not change during the term of your Fixed Term Plan. Any government charges, taxes or levies are subject to change. Please refer to our standard terms and conditions.



www.meridian.co.nz

FIND OUT MORE

For more information about how Meridian can help your business, contact your Account Manager, email agribusiness@meridianenergy.co.nz or call us on **0800 496 777**, Monday to Friday, between 7.30am and 7.30pm excluding public holidays.

MC00021 MED 0401 06/10



meridian

The Mates Rates Pack

If you're a member of Farmlands, you're eligible for *The Mates Rates Pack*.



THE MATES RATE PACK TERMS AND CONDITIONS

1. Customer must be a current registered member of Farmlands.
2. Tariff can be a Variable rate or a Fixed Term Plan.
3. Customers will receive the Prompt Payment Discount as per the relevant Buying Group/Association contract, provided their bill is paid in full by the due date.
4. Any "one-off" credit card payments made to Meridian will incur a fee of 3% per transaction.
5. Farmlands will bill you directly for your electricity usage.
6. 15% prompt payment discount only applies to North Island ICP's. Any ICP's in the South Island will receive a 12% prompt payment discount.

The following sets out the general terms and conditions associated with the acceptance and use of the rural packages.

1. These terms and conditions apply in addition to, and should be read together with, Meridian's existing standard terms and conditions. The Meridian website contains details of the standard terms and conditions at www.meridian.co.nz
2. Electronic communications – Meridian will undertake reasonable endeavours to deliver all communications electronically where this is a selected feature of a package. Meridian reserves the right to support electronic communications with paper options where deemed necessary.

3. In choosing a package, the customer agrees to behave in accordance with the rules for that package (specifically use of bill payment and delivery options).
4. Meridian reserves the rights to review customer adherence to chosen package rules and apply fees where necessary.